



Annual Report

WVA WASHINGTON
VACCINE
ASSOCIATION

Dear Friends and Colleagues,

As the Washington Vaccine Association (WVA) closes its eighth year, we are looking forward to continuing a very successful public-private partnership with the Washington State Department of Health (DOH) that is instrumental in supporting the universal purchase of vaccines. Over the past year, we have welcomed several new Board members that have contributed new perspectives and fresh ideas to the organization. We are excited about the WVA's progress and we are looking forward to continuing the precedent of operational excellence.

During the past two years, the WVA Board of Directors focused its attention on setting long-term, strategic goals as well as improving short-term operational processes. While our mission remains clear—facilitating the universal purchase of vaccines for Washington's children in partnership with the Department, the WVA seeks to continually improve systems to ensure the best public health outcomes for Washington residents.

John A Sobeck, MD, MBA
Interim Chair

A Powerful Model

Vaccine costs continue to rise nationally. The WVA's role in stabilizing vaccine funding has played a crucial role in ensuring all Washington children have access to recommended vaccines. Our model has powerful benefits:

- **No Provider Financing Costs.** Instead of fronting significant dollars to keep vaccines on hand, providers receive and administer pediatric vaccines from the DOH and use their existing billing system to trigger WVA's collection of funding from health plans.
- **Consolidated Storage and Ordering.** Clinic staff can avoid both navigating complex ordering systems and keeping separate storage inventories for vaccines based on who paid for them or who they will immunize. The DOH provides support for one vaccine ordering process, regardless of the patient's insurance status.
- **Stable Vaccine Supply.** Providers can focus on patient needs and have supply on hand to immunize kids.
- **Healthcare Savings.** The DOH bulk purchase of all pediatric vaccines provides significant cost savings versus the private market.

Stable Childhood Vaccine Funding Achieved

Since 2010, the WVA has aided the universal purchase of vaccines for all children in Washington State. With funding collected from health plans the WVA remits payments to the DOH for the purchase of childhood vaccines, supporting the infrastructure that ensures all children have access to vaccines at no cost to the patient. As the WVA enters its ninth year, compliance from both payers and providers is nearly perfect and we expect all payers to complete timely payments by mid-2018.





WVA Board of Directors

John Pierce, Esq., Chairman
 Senior VP and General Counsel,
 Premera Blue Cross

John Sobeck, MD, MBA, Vice-Chair
 PNW Market Medical Executive, Cigna

Patricia Kulpa, MD
 Medical Director, Washington,
 Regence BlueShield

David Efroymson
 Executive Director, Supply Chain,
 Group Health Cooperative

Catherine Falanga
 Director of Provider Relations, Aetna Life
 Insurance Company

Jason Farber, Esq.
 Partner, Davis Wright Tremaine LLP

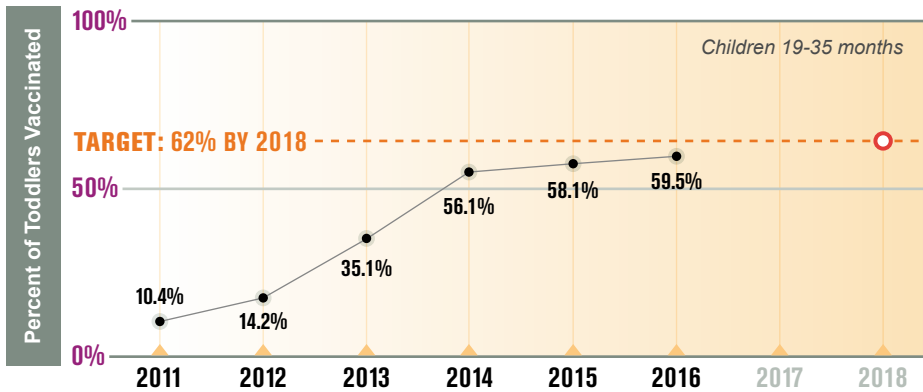
Beth Harvey, MD
 South Sound Pediatric Associates

Derek LeBrun, MBA
 Director, Finance and Risk Adjustment,
 Centene-Coordinated Care

Edgar K. Marcuse, MD, MPH
 Emeritus Professor of Pediatrics,
 University of Washington

Michele Roberts, MPH, MCHES
 Director, Office of Immunization and
 Child Profile, State Department of Health

WASHINGTON IMMUNIZATION AT A GLANCE



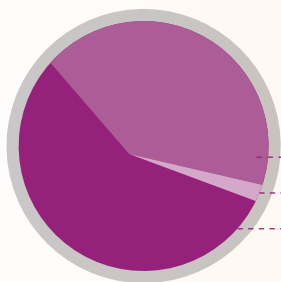
Source: <https://data.results.wa.gov/reports/G4-1-2-Y-a-Childhood-Vaccines>



The CDC 2016 National Immunization Survey shows almost two in every three Washington teens (65%) received at least one dose of HPV vaccine – a significant increase over 2015 (56%).

FINANCIALS

July 1, 2016 - June 30, 2017



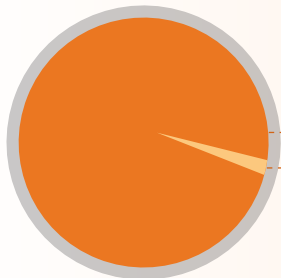
Childhood Vaccine Funding Sources

Estimated Total: \$161,860,073

40% | State Funds (Assessments collected by WVA)

2% | State-funded Health Insurance Programs

58% | Federal Funds



WVA Program Expenditures

Total: \$67,025,482

98% | Remittance to WA for Vaccine Costs*

2% | Operating Costs

*This chart reflects funding for WVA-funded vaccines. To view the complete FY2016 financial analyses, please see the complete audited financials at www.wavaccine.org/audit/2016.

WWW.WAVACCINE.ORG

ADMINISTRATOR:



PHONE: 1-855-KidsVax (543-7829)

FAX: 1-855-KidsFax (543-7329)

WEBSITE: www.KidsVax.org

KIDSVAX STAFF

Julia G. Zell, MA., Esq.
 Executive Director

Fred L. Potter, MBA, Esq.
 Managing Member

Peter Smith, MBA
 Financial Analyst

Claire M. Roberge, MBA
 Controller